



TAMIL NADU NEWSPRINT AND PAPERS LIMITED





Mill View



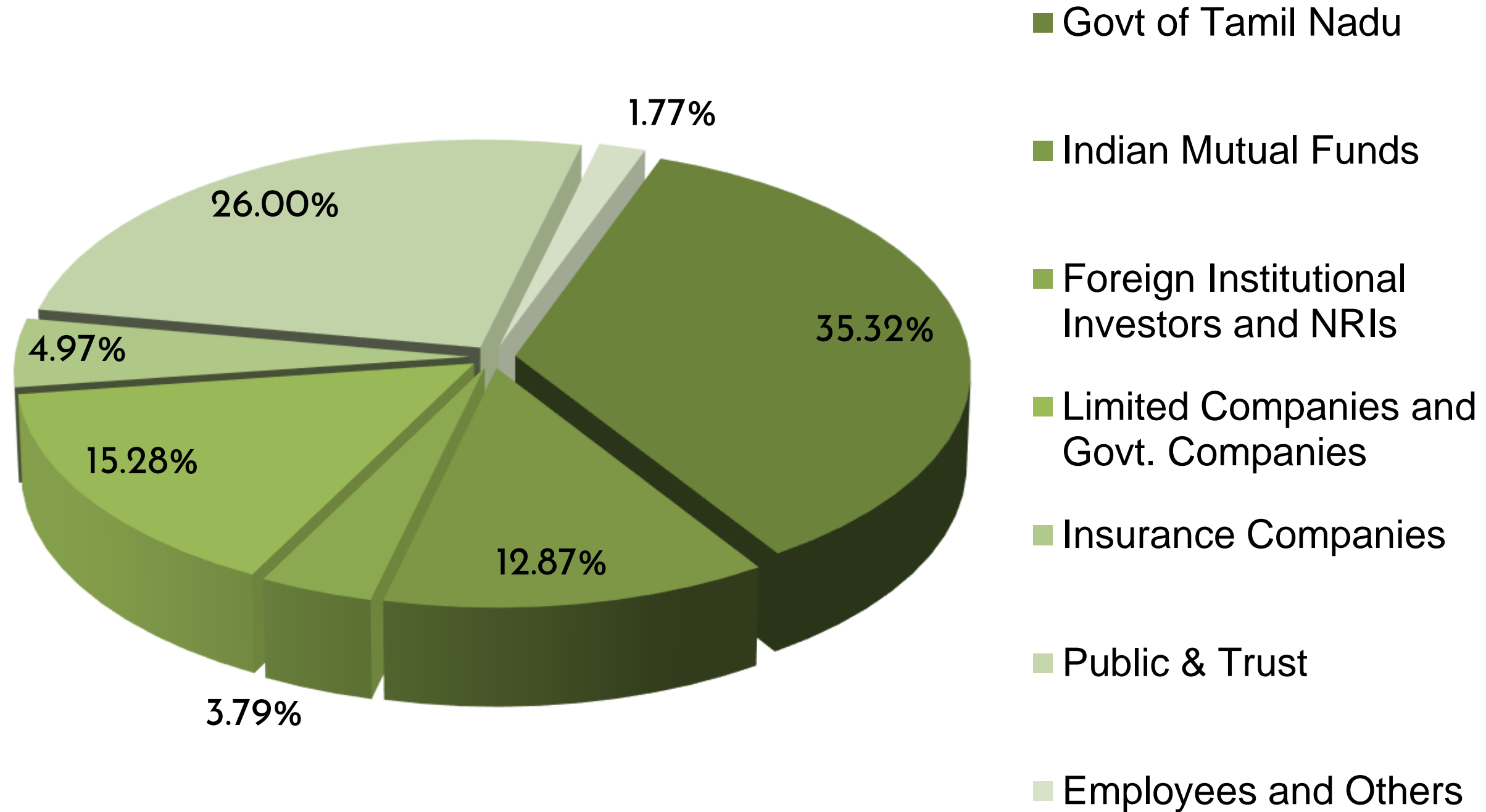
Unit I - Karur District



Unit II - Trichy District



Shareholdings as on 30.09.2022





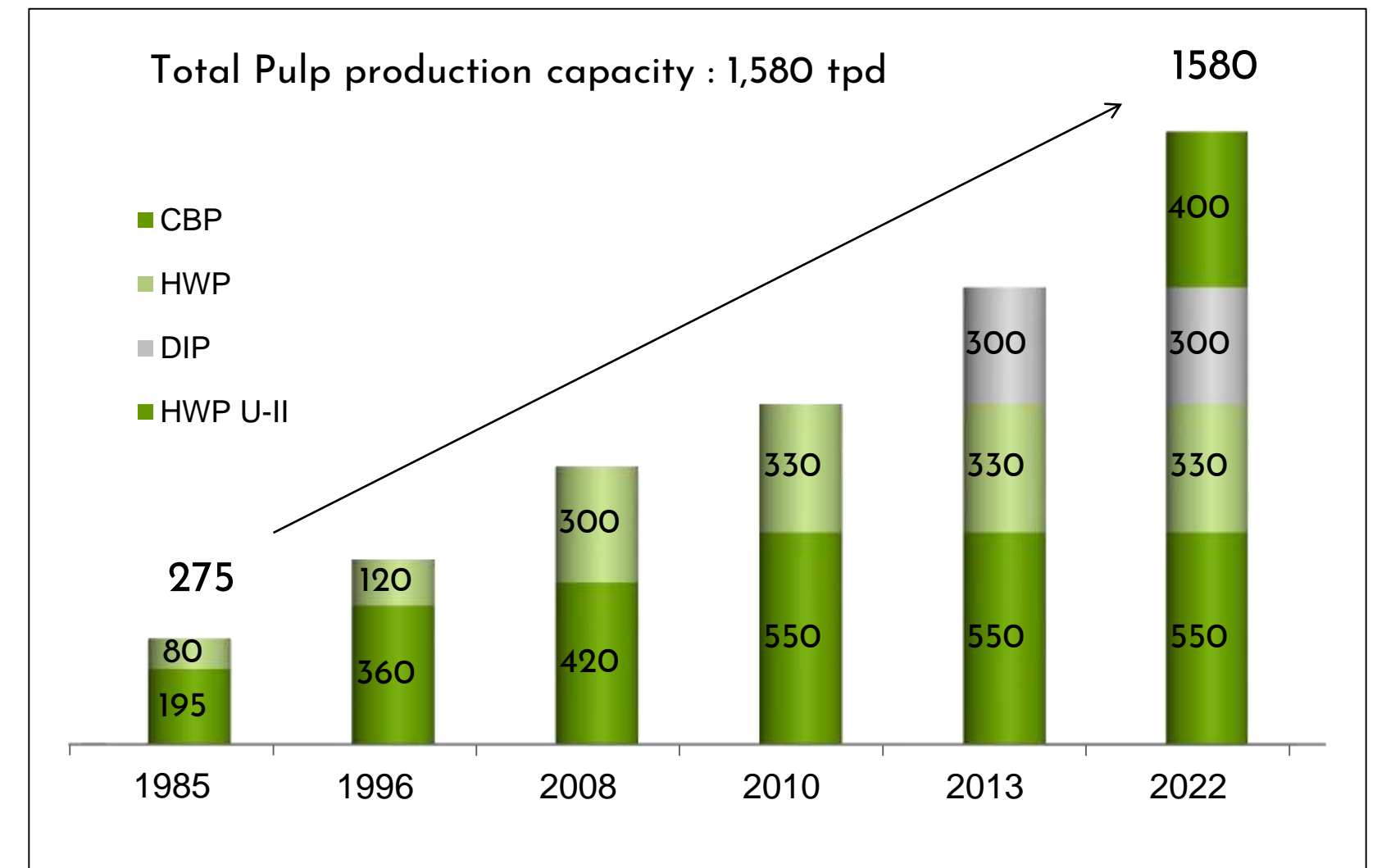
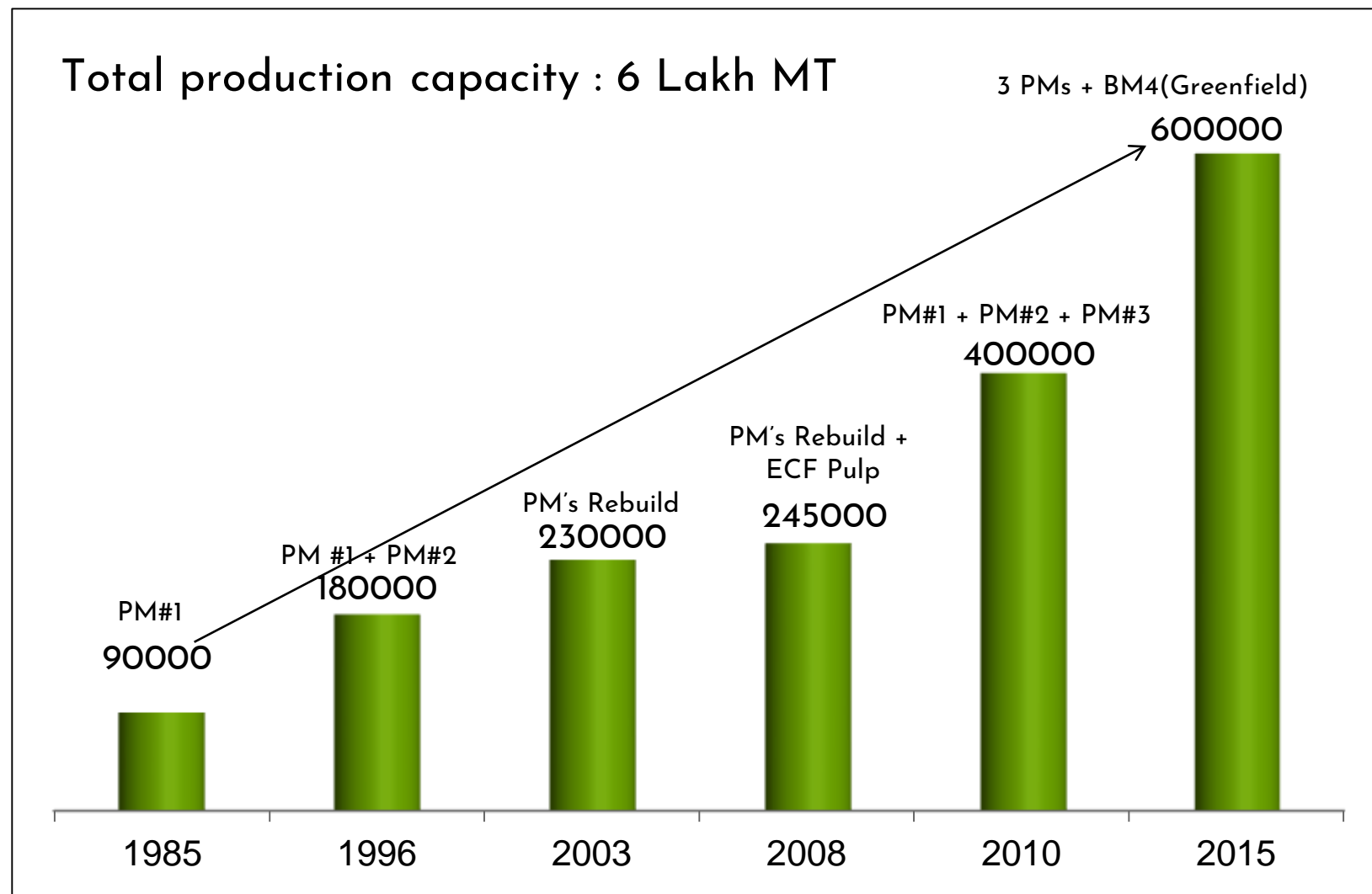
Overview



- Promoted by Government of Tamilnadu to manufacture paper using bagasse as primary raw material
- Grown from an initial capacity of 90,000 tpa to 600,000 tpa between 1985 and 2016 in five stages.
- Hard wood, bagasse and Deinking Pulping capacity increased from 275 tpd to 1580 tpd between 1985 and 2022.
- TNPL is self sufficient in captive power and operates a 103.62 MW power plant in Unit I and 50 MW in Unit II
- Largest bagasse based paper mill in the World. Consumes 14 lakh MT bagasse per annum and Only plant in country to make excellent quality Writing and Printing and Copier paper with predominantly Bagasse pulp and Deinked pulp
- India's largest exporter of Printing & Writing paper. Exports about 1/5th of production to over 30 countries across the globe.
- Only Indian company which has a waste management plant with a cement plant (LSFM) to mitigate environmental impact.



Growth in Paper/Board & Pulp Production capacity



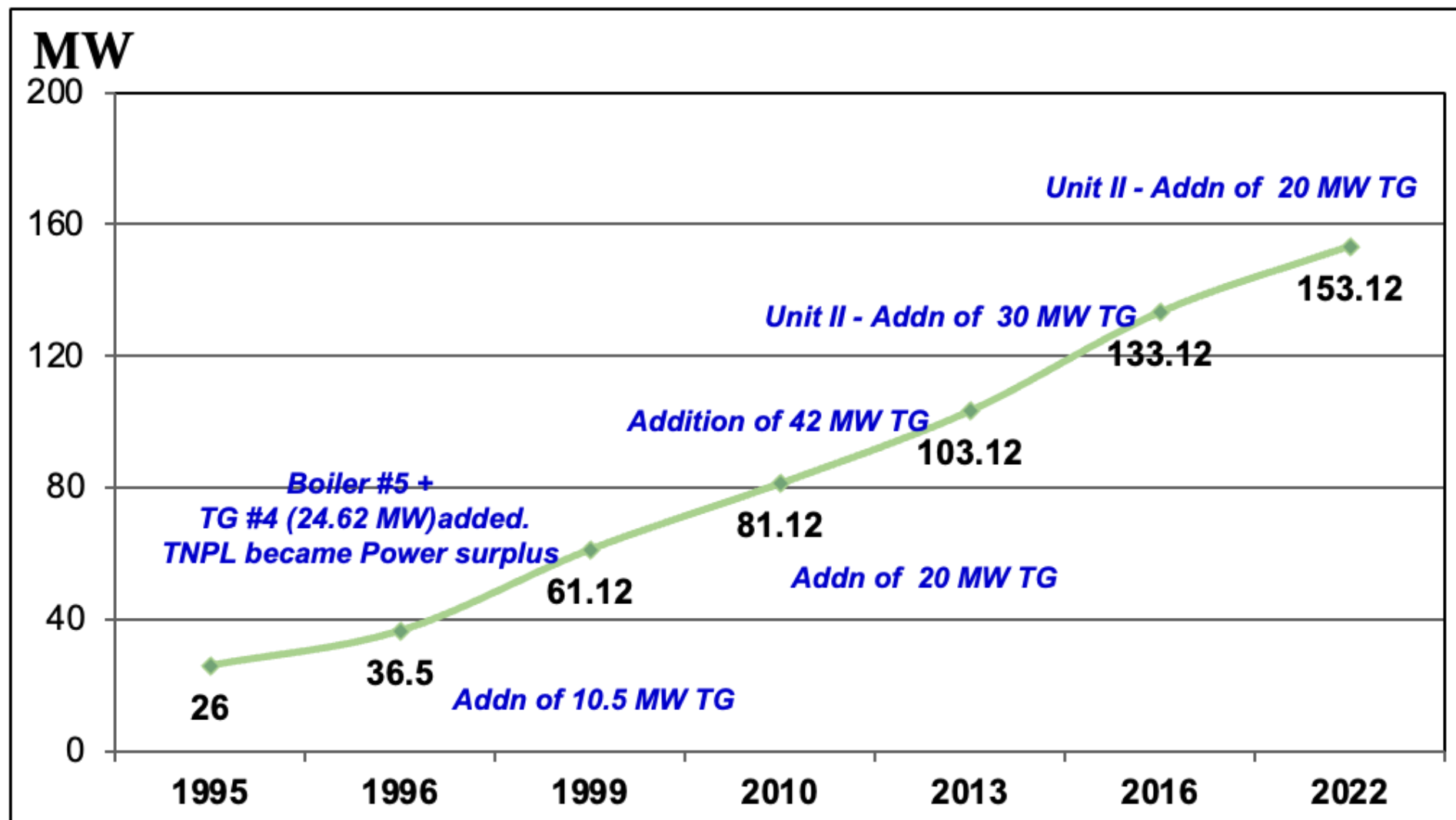
2022 : Commenced production
from 400 tpd Hard Wood pulp
plant at Unit II



Growth in Power Generation

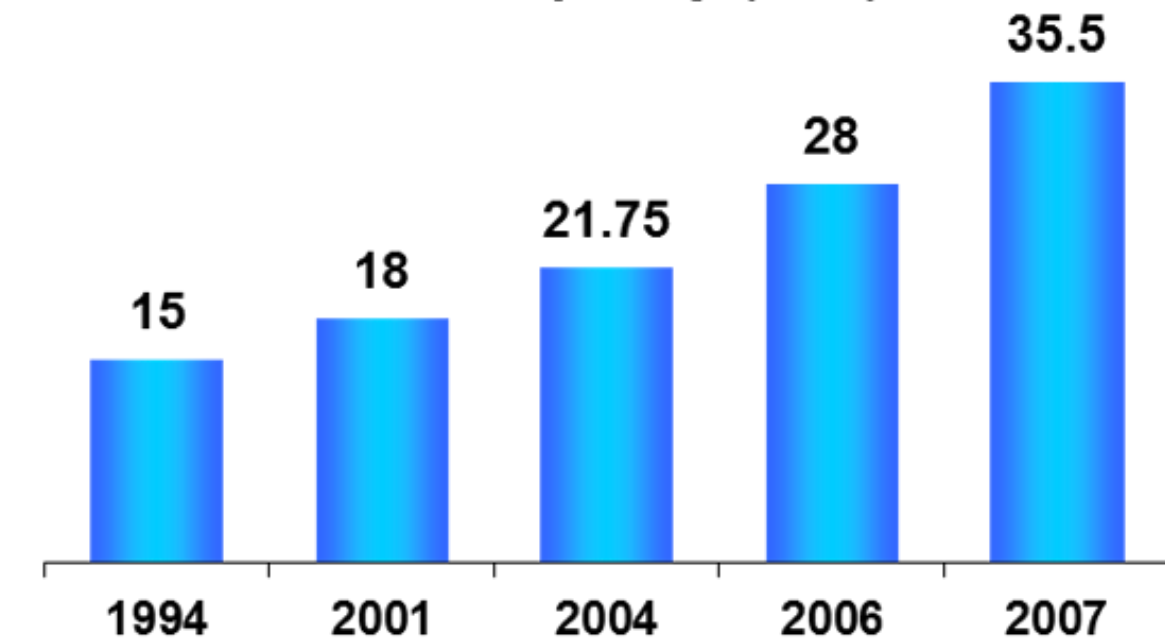


Captive Power Generation



Wind Farm

Wind Farm Capacity (MW)



- Green Energy
- Wind power is exported to the State grid.



Growth in Plantation

Plantation activity started in 2004-05, to augment pulpwood supplies. Raised pulpwood plantation in 2.11 lakh acres through Farm Forestry and Captive Plantation schemes

Through afforestation schemes TNPL is the first company in the country to procure about 2.1 million MT of pulpwood directly from farmers

Operating a Clonal Propagation and Research Centre with a production capacity of 55 million plants per annum. TNPL provides high-yielding clones/seedlings at subsidized rates to farmers.

TNPL generated, employment of about 4 million man-days contributing to the socio-economic welfare of the farming community.



A proactive measure to augment pulpwood supplies





Marketing - Unit I - Writing and Printing Paper



PM I

- Radiant Printing (RDS)
- Hi-tech Maplitho
- Elegant printing

PM II

- Eco - Maplitho
- Ace Marvel

PM III

- Radiant printing (Platinum)
- Print Fine
- Pigment printing
- Copier papers



- TNPL markets its products throughout the country through well established marketing network. Exports about 20% of its products to over 30 countries across the globe.
- Markets 25% of sales to direct parties like TN Textbook, Kerala Textbook, Andhra Textbook, Telangana Textbook
- TNPL also markets premium quality note books in Tamil Nadu.



Marketing - Unit II - Multilayer Coated Boards



Variety of Products

Making 100% virgin fibre based premium packaging boards

- Folding Box Board (FBB)
- Solid Bleached Sulphate Board (SBS)
- Cup stock

TNPL Boards are Industry leaders in quality





Performance Highlights For Q2 FY23 and H1 FY23



TNPL achieved highest Turnover, EBIDTA, PBT and PAT since inception during Q2FY23 and H1FY23

Compared to Q2FY22

- Turnover up by 47%
- EBIDTA up by 169%
- EBDTA up by 268%
- PBT up by 2210%
- PAT up by 2258%

Compared to Q1FY23

- Turnover up by 22%
- EBIDTA up by 60%
- EBDTA up by 60%
- PBT up by 87%
- PAT up by 85%

Compared to H1FY22

- Turnover up by 59%
- EBIDTA up by 151%
- EBDTA up by 283%
- PBT up by 21 fold
- PAT up by 20 fold



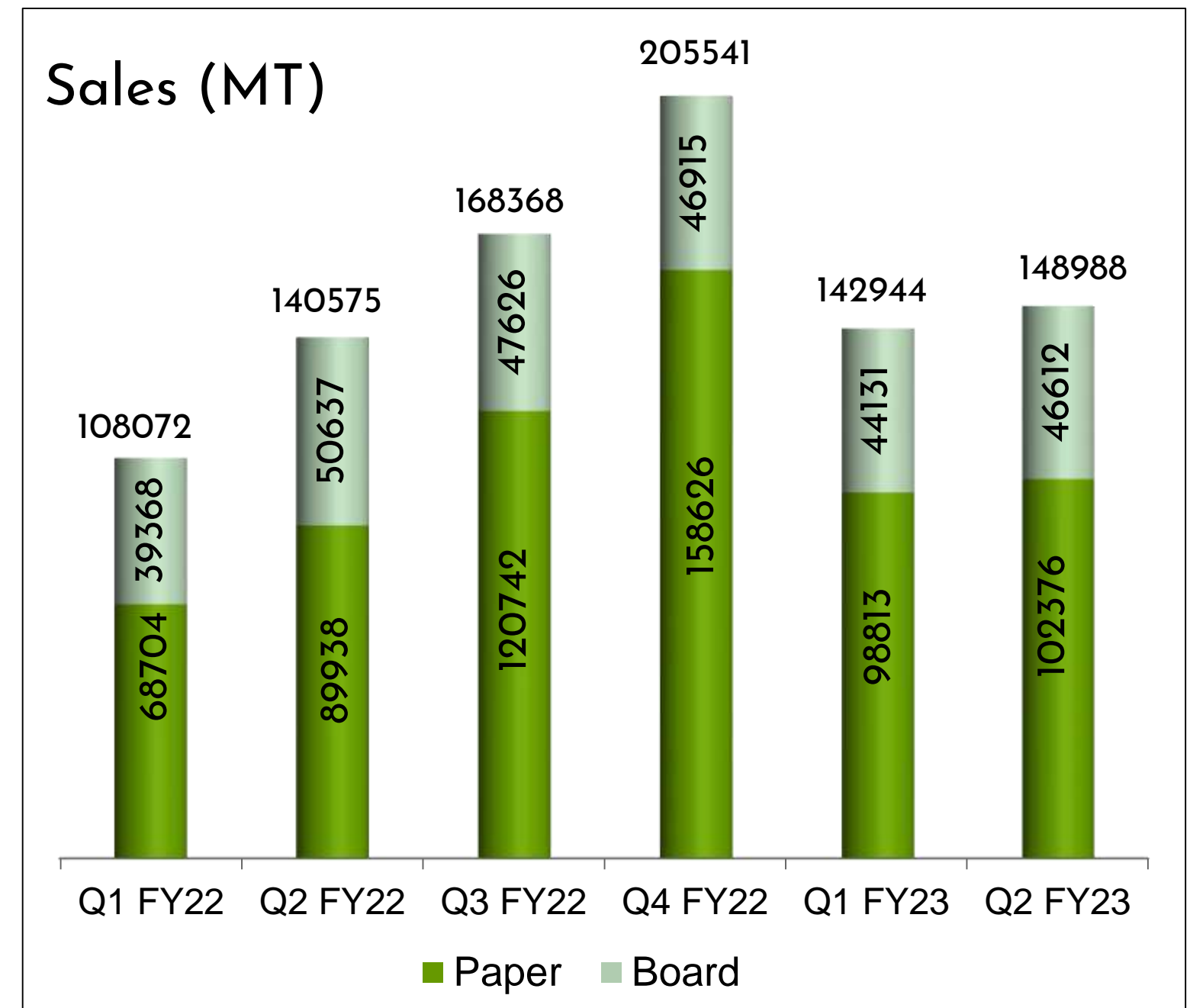
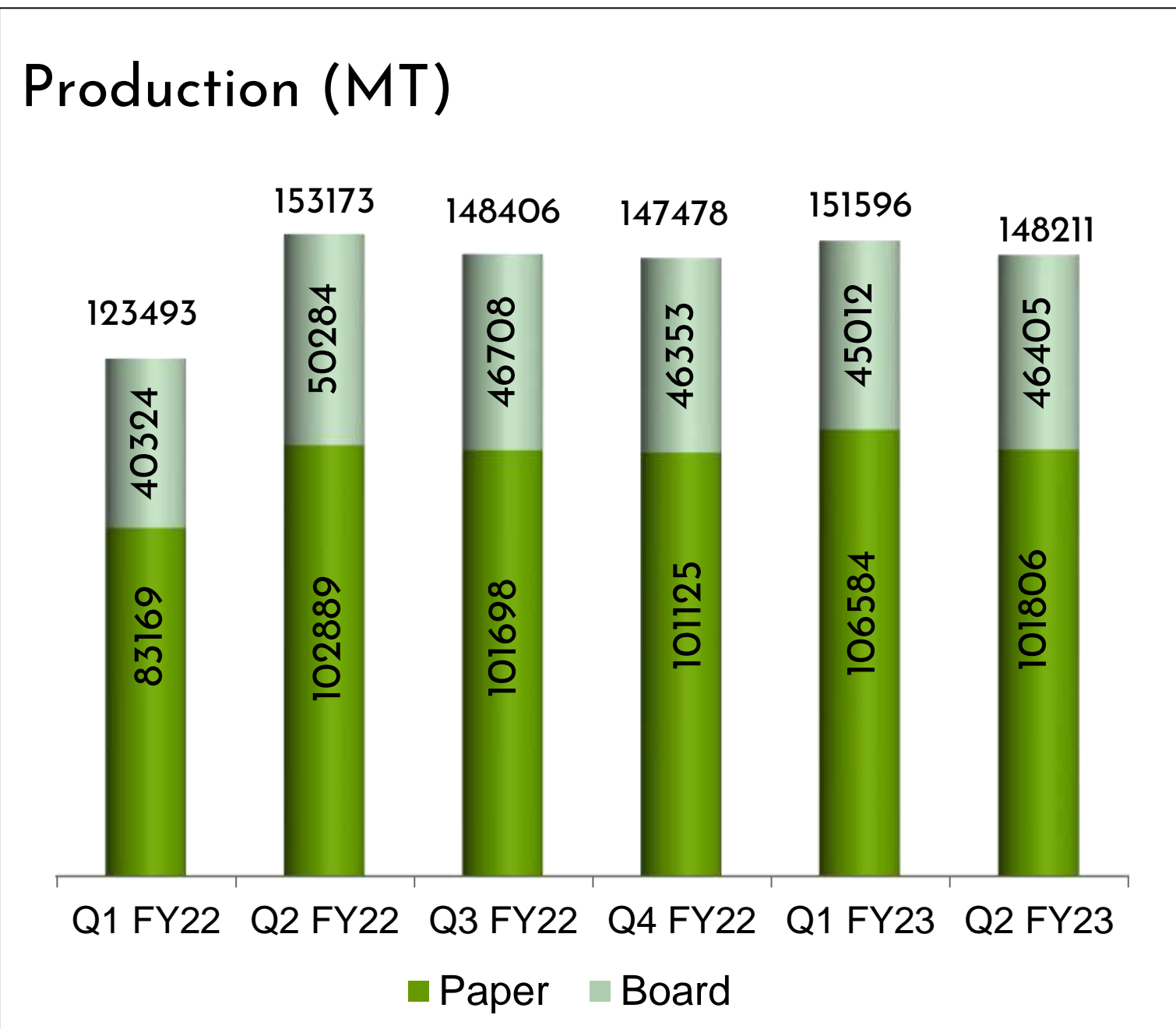
Financials for Q2 FY23 and Q2 FY22



Particulars	UOM	Q2 FY23			H1 2022-23		
		2022-23	2021-22	Growth	2021-22	2020-21	Growth
Sales Volume	MT	149007	140564	6%	291958	248647	17%
- Paper	"	102395	89926	14%	201216	158642	27%
- Board	"	46612	50637	-8%	90742	90005	1%
Total Revenue	Rs Cr	1388	942	47%	2524	1588	59%
EBITDA	"	283	105	169%	459	183	151%
EBDTA	"	239	65	268%	389	102	283%
PBT	"	173	7	2210%	266	-13	Up by 21 fold
PAT	"	112	5	2258%	172	-9	Up by 20 fold
EBITDA Margin	%	20%	11%		18%	12%	
PBT Margin	%	12%	1%		11%	-1%	
PAT Margin	%	8%	1%		7%	-1%	



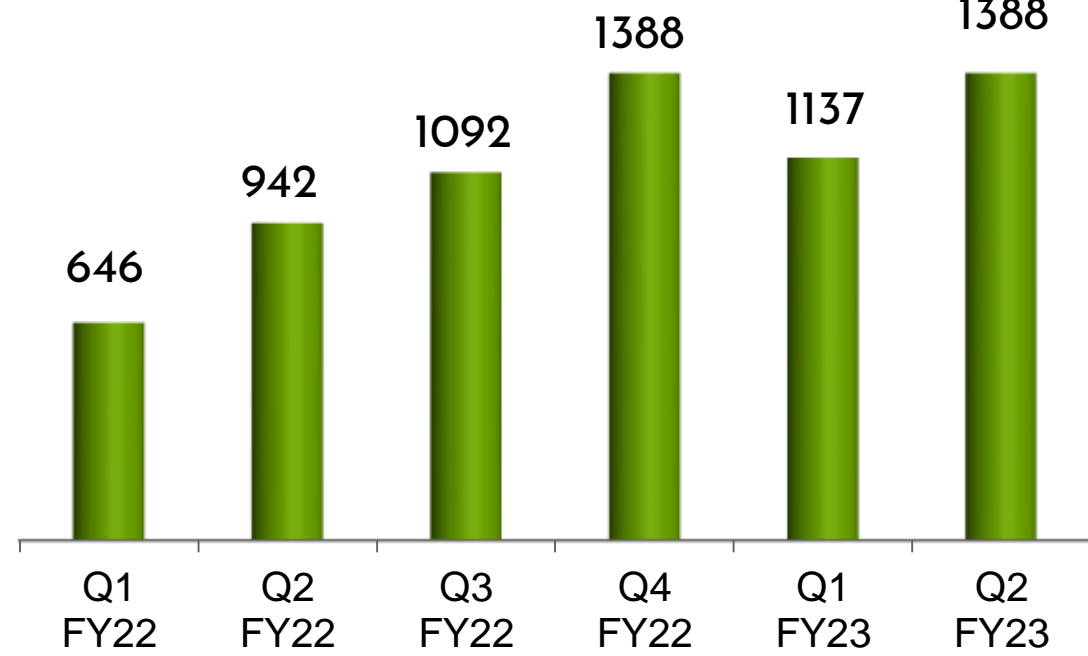
Operational & Marketing - Performance



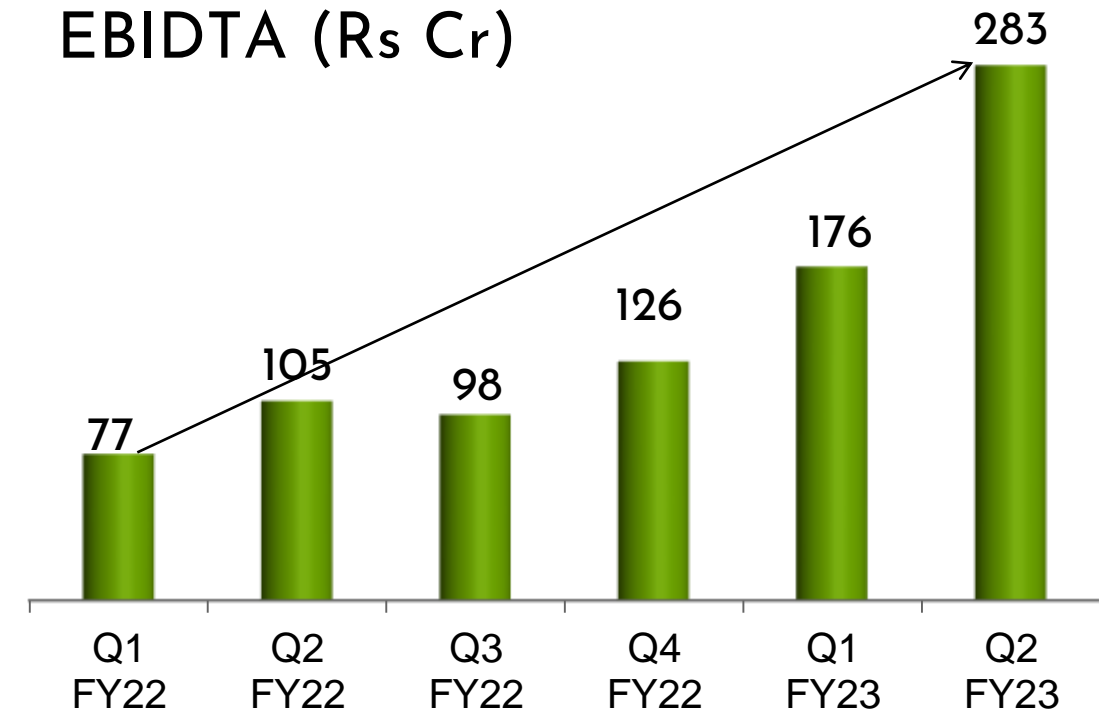


Profitability

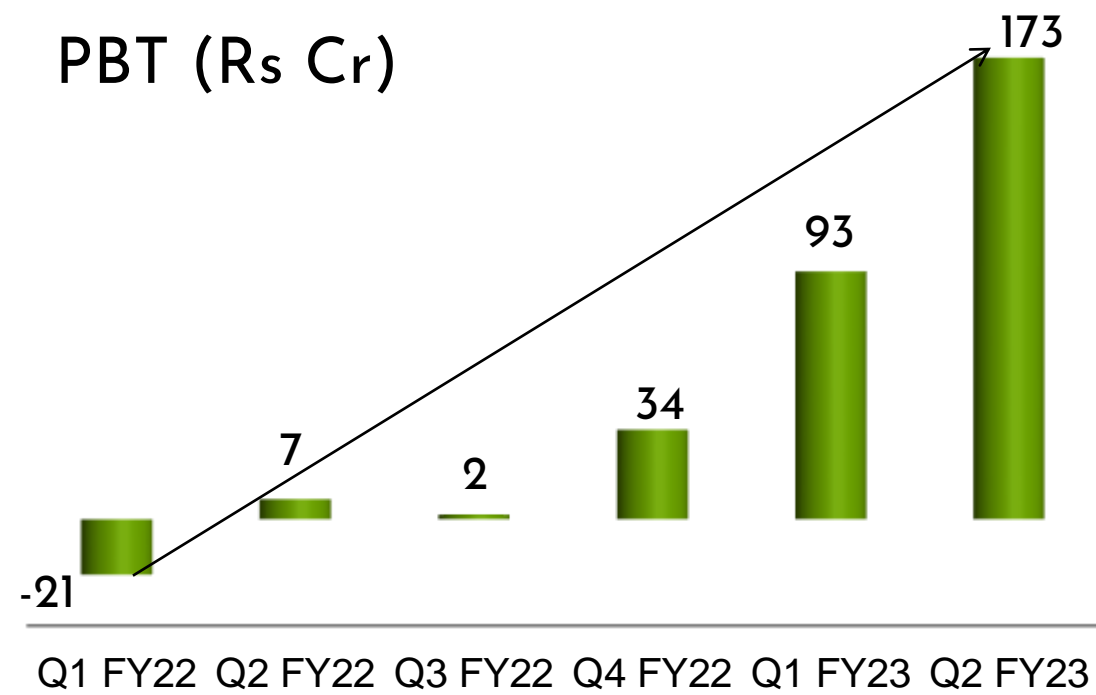
Turnover (Rs Cr)



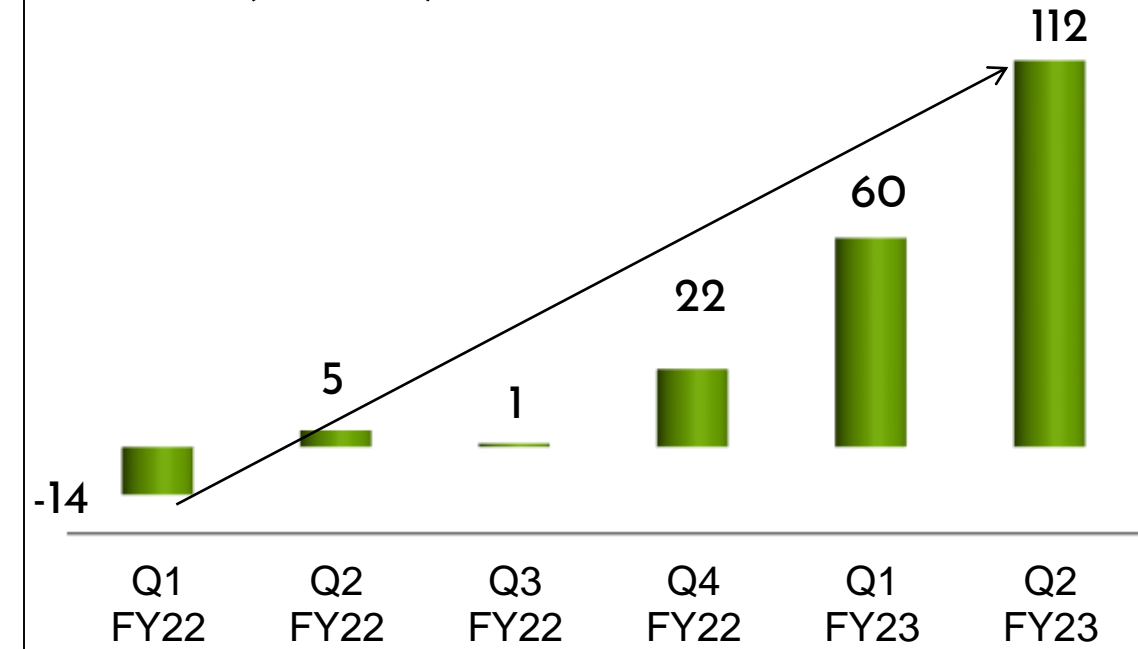
EBIDTA (Rs Cr)

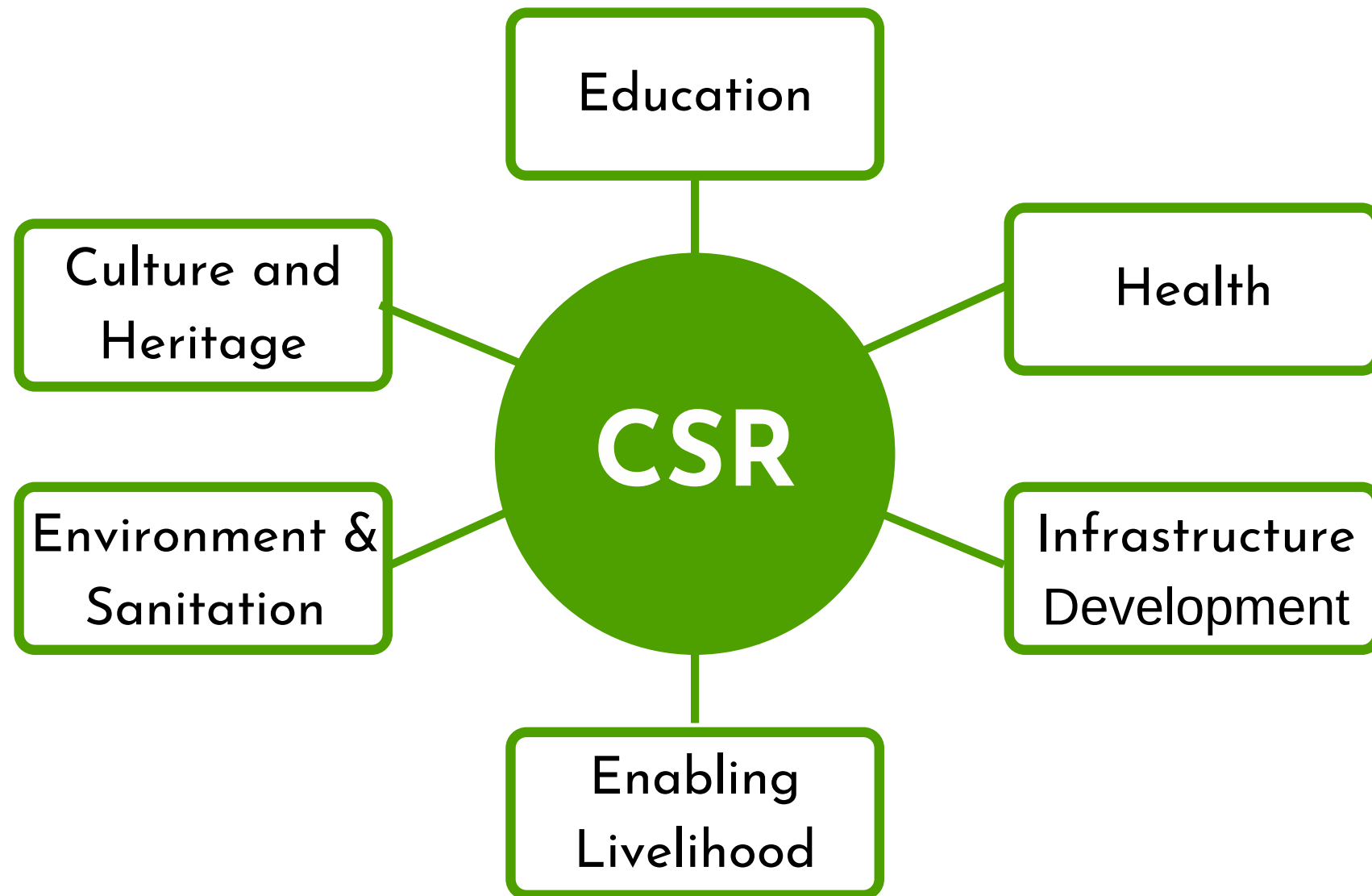


PBT (Rs Cr)



PAT (Rs Cr)





Since 2007, TNPL, as a responsible corporate citizen, has ingrained the philosophy of Corporate Social Responsibility deeply into its value system. The company is consistently taking up various community welfare initiatives for the benefit of the people living in the neighbouring villages.

The company is committed to spend 2% of the average profit before tax of the proceeding three years for its CSR activities. The company has spent Rs 1.70 Cr in 2021-22



Thank You