



# TAMIL NADU NEWSPRINT AND PAPERS LIMITED





# Mill View



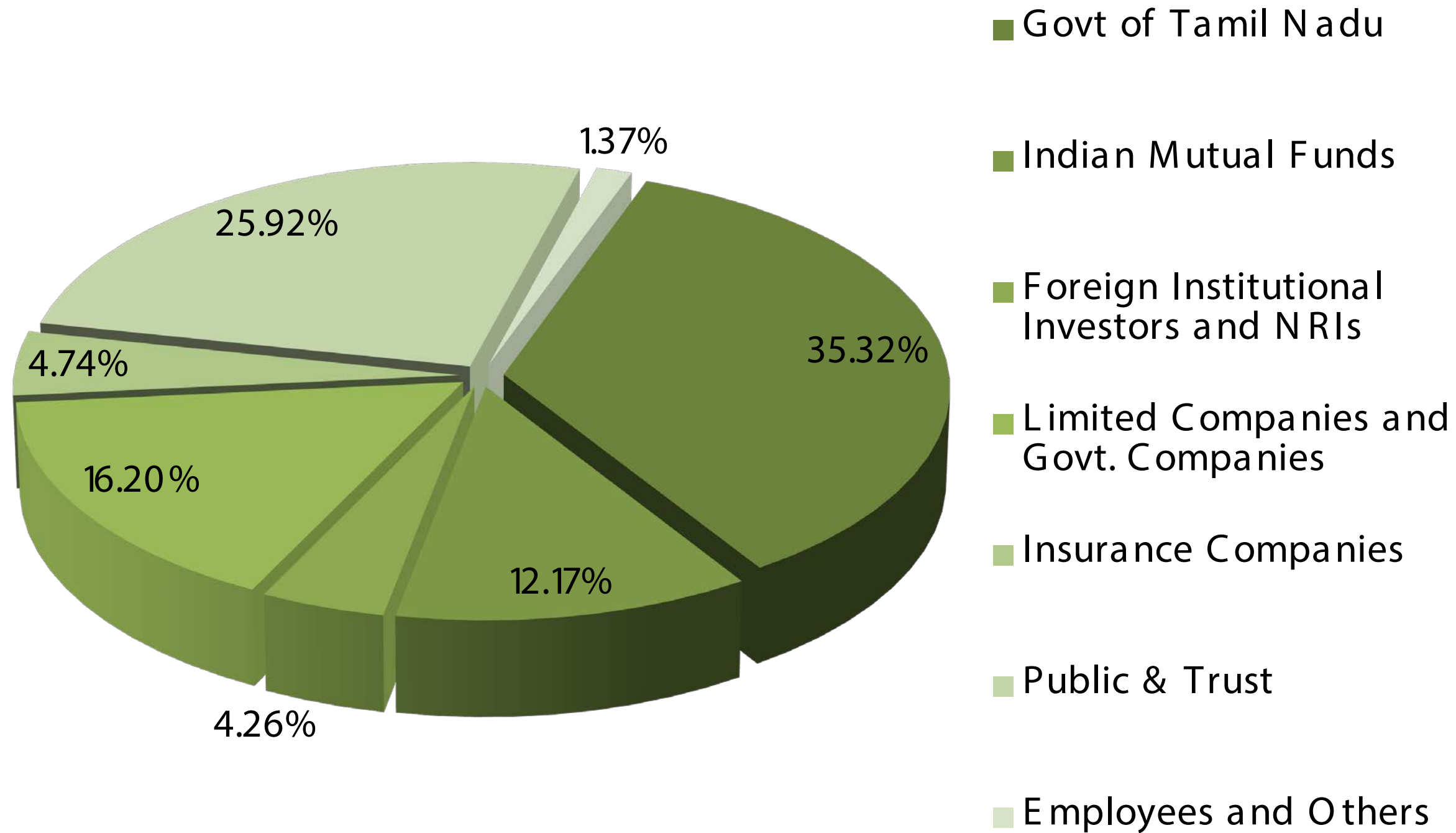
## Unit I - Karur District



## Unit II - Trichy District



# Shareholdings as on 31.12.2022





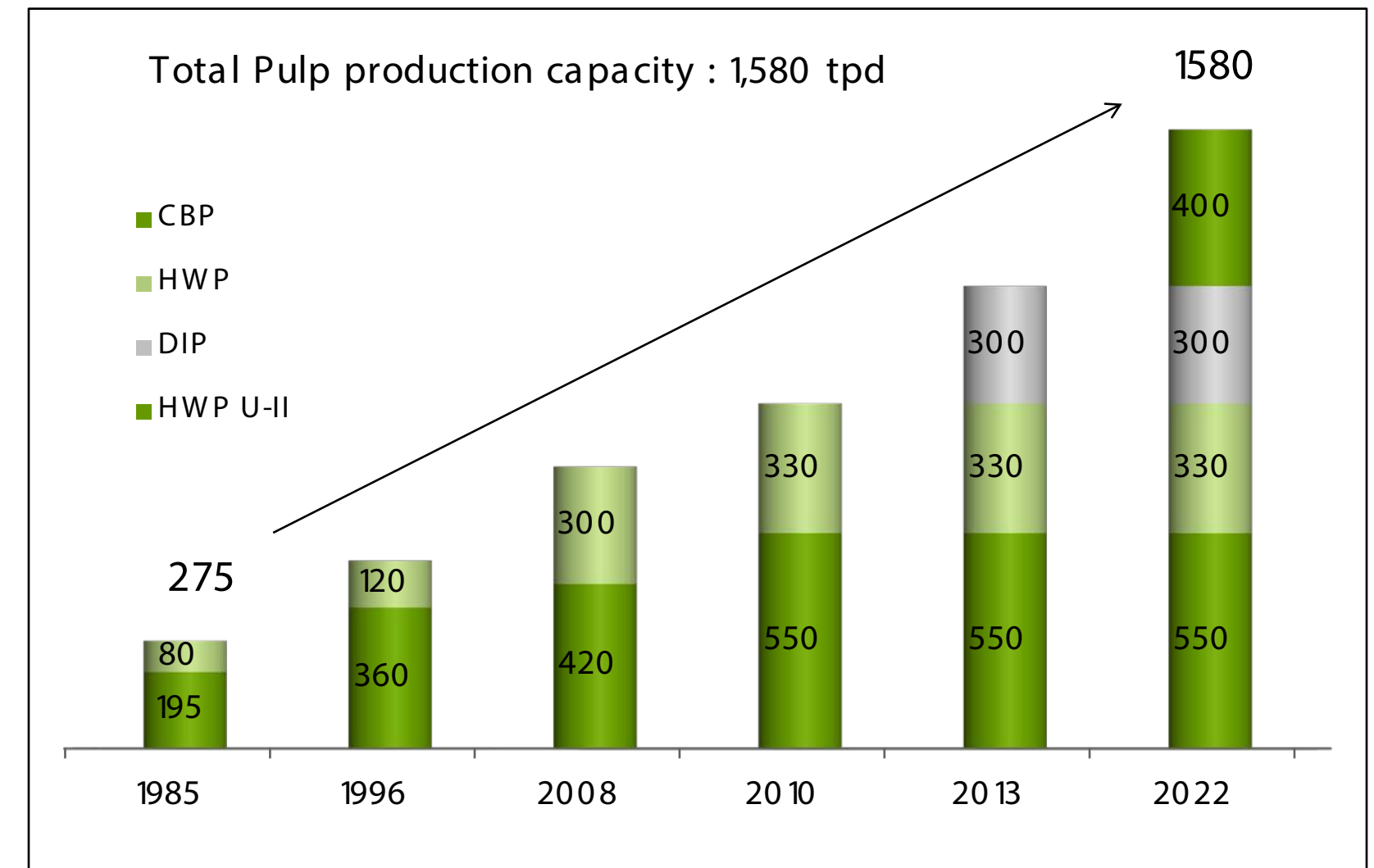
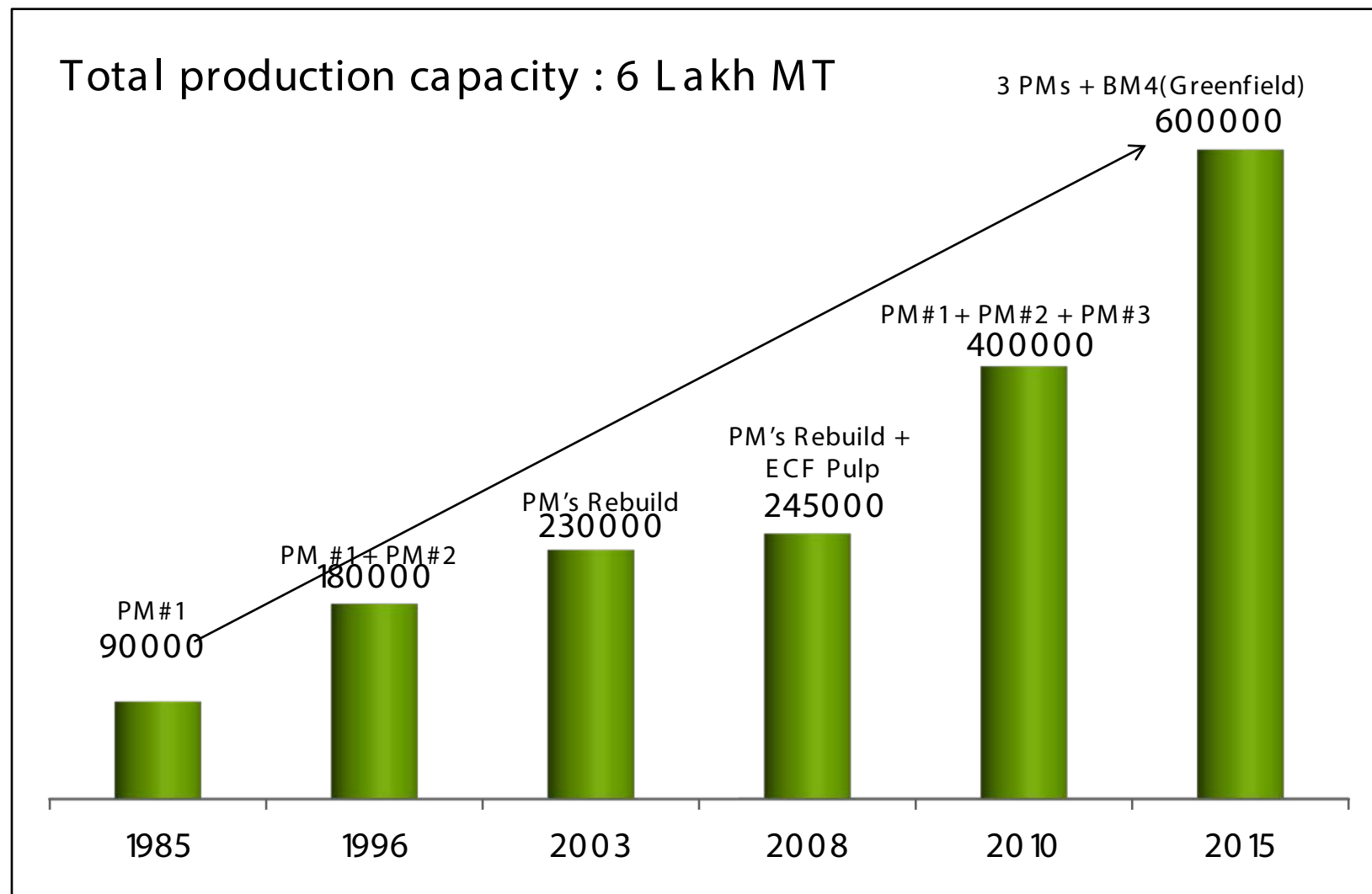
# Overview



- Promoted by Government of Tamilnadu to manufacture paper using bagasse as primary raw material
- Grown from an initial capacity of 90,000 tpa to 600,000 tpa between 1985 and 2016 in five stages.
- Hard wood, bagasse and Deinking Pulping capacity increased from 275 tpd to 1580 tpd between 1985 and 2022.
- TNPL is self sufficient in captive power and operates a 103.62 MW power plant in Unit I and 50 MW in Unit II
- Largest bagasse based paper mill in the World. Consumes 14 lakh MT bagasse per annum and Only plant in country to make excellent quality Writing and Printing and Copier paper with predominantly Bagasse pulp and Deinked pulp
- India's largest exporter of Printing & Writing paper. Exports about 1/5th of production to over 30 countries across the globe.
- Only Indian company which has a waste management plant with a cement plant (LSFM) to mitigate environmental impact.



# Growth in Paper/Board & Pulp Production capacity



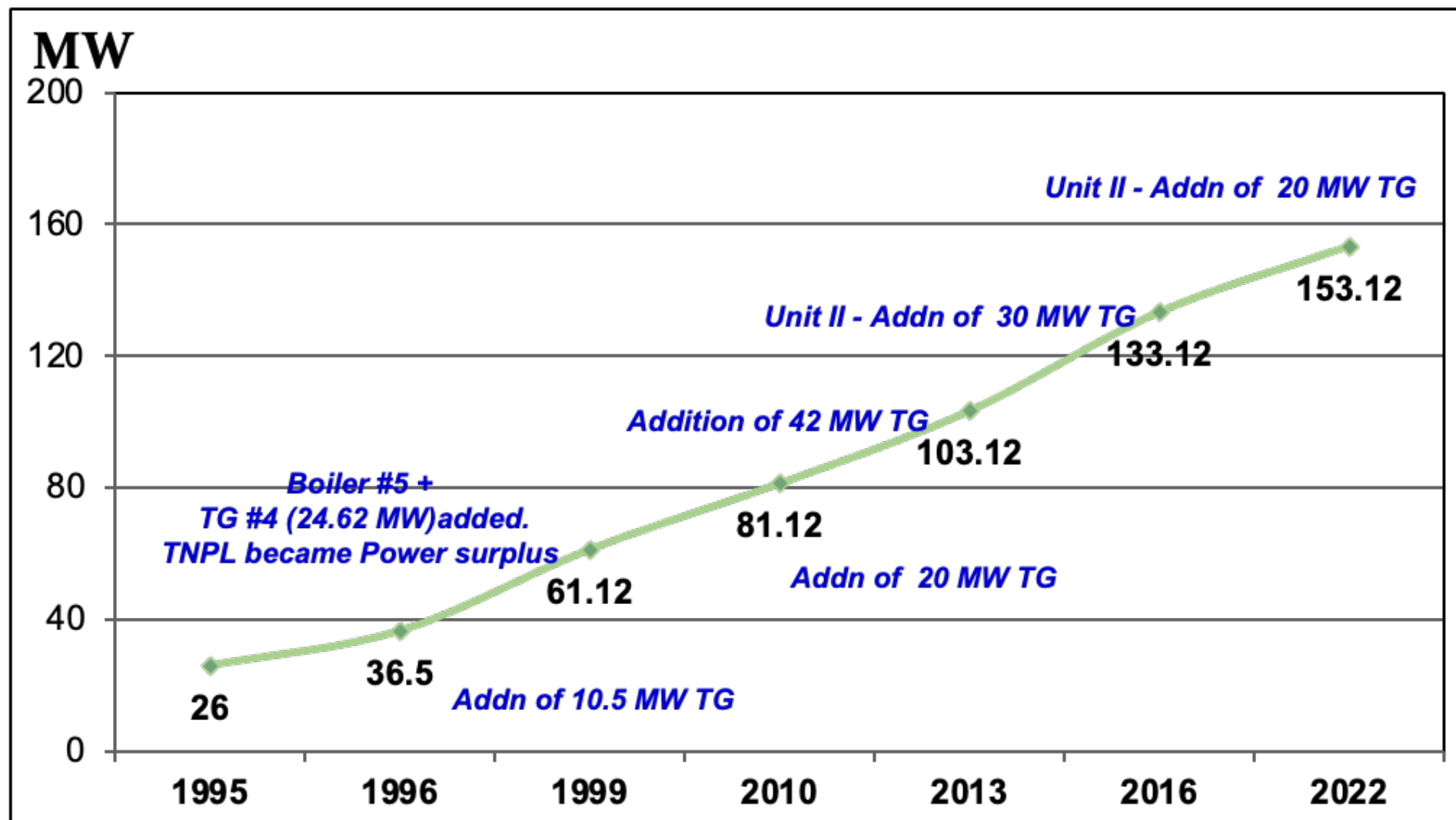
2022 : Commenced production  
from 400 tpd Hard Wood pulp  
plant at Unit II



# Growth in Power Generation

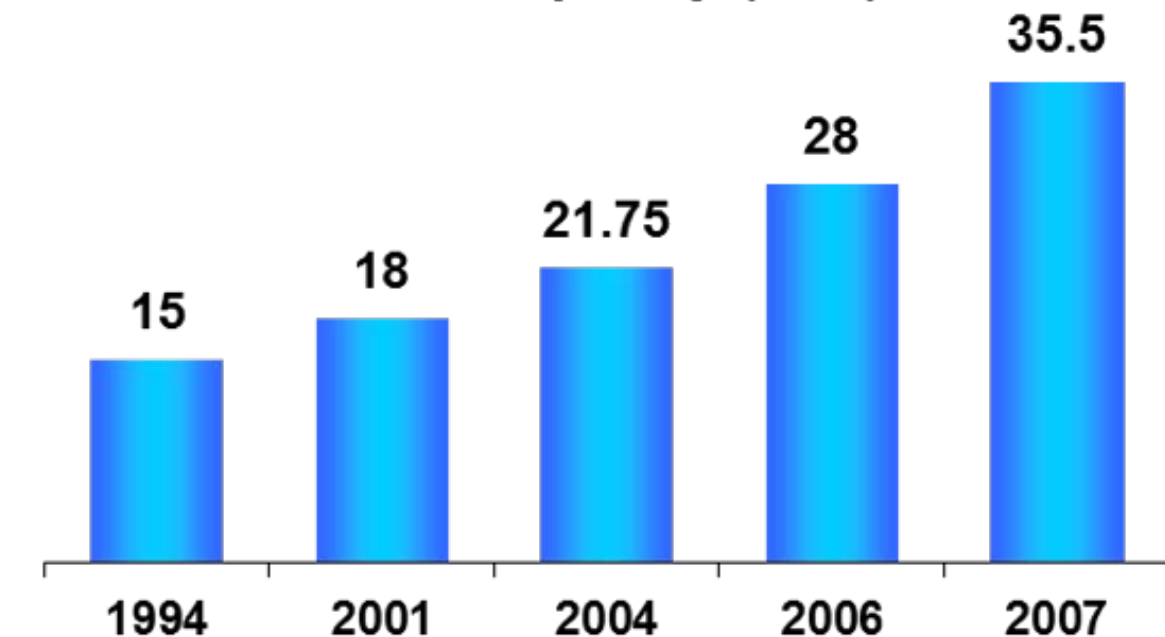


## Captive Power Generation



## Wind Farm

### Wind Farm Capacity (MW)



- Green Energy
- Wind power is exported to the State grid.



# Growth in Plantation

Plantation activity started in 2004-05, to augment pulpwood supplies. Raised pulpwood plantation in 2.11 lakh acres through Farm Forestry and Captive Plantation schemes

Through afforestation schemes TNPL is the first company in the country to procure about 2.1 million MT of pulpwood directly from farmers

Operating a Clonal Propagation and Research Centre with a production capacity of 55 million plants per annum. TNPL provides high-yielding clones/seedlings at subsidized rates to farmers.

TNPL generated, employment of about 4 million man-days contributing to the socio-economic welfare of the farming community.



A proactive measure to augment pulpwood supplies





# Marketing - Unit I - Writing and Printing Paper



PM I

- Radiant Printing (RDS)
- Hi-tech Maplitho
- Elegant printing

PM II

- Eco - Maplitho
- Ace Marvel

PM III

- Radiant printing (Platinum)
- Print Fine
- Pigment printing
- Copier papers



- TNPL markets its products throughout the country through well established marketing network. Exports about 20% of its products to over 30 countries across the globe.
- Markets 25% of sales to direct parties like TN Textbook, Kerala Textbook, Andhra Textbook, Telangana Textbook
- TNPL also markets premium quality note books in Tamil Nadu.





# Marketing - Unit II - Multilayer Coated Boards

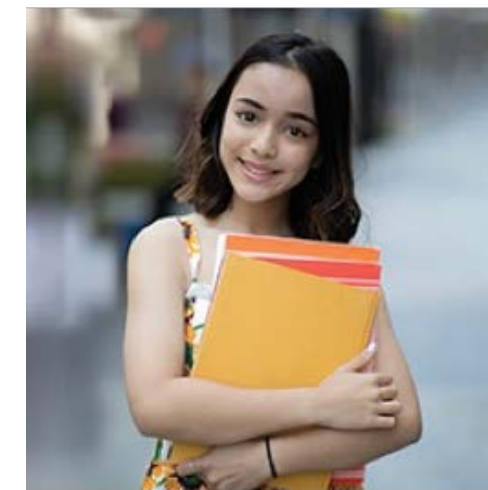


## Variety of Products

Making 100% virgin fibre based premium packaging boards

- Folding Box Board (FBB)
- Solid Bleached Sulphate Board (SBS)
- Cup stock

TNPL Boards are Industry leaders in quality





# Performance Highlights For Q3 FY23 and 9M FY 23

TNPL achieved highest ever Turnover, EBIDTA, PBT and PAT since inception during 9MFY23 and Highest ever Turnover, EBIDTA, PBT and PAT compared to all the preceding Q3 since inception.

## Compared to Q3FY22

- Turnover up by 16%
- EBIDTA up by 207%
- Cash Profit up by 314%
- PBT up by 9925%
- PAT up by 12350%

## Compared to 9MFY22

- Turnover up by 41%
- EBIDTA up by 171%
- Cash Profit up by 294%
- PBT up by 39 fold
- PAT up by 36 fold



# Financials for Q 3 FY 23 and Q 3 FY 22



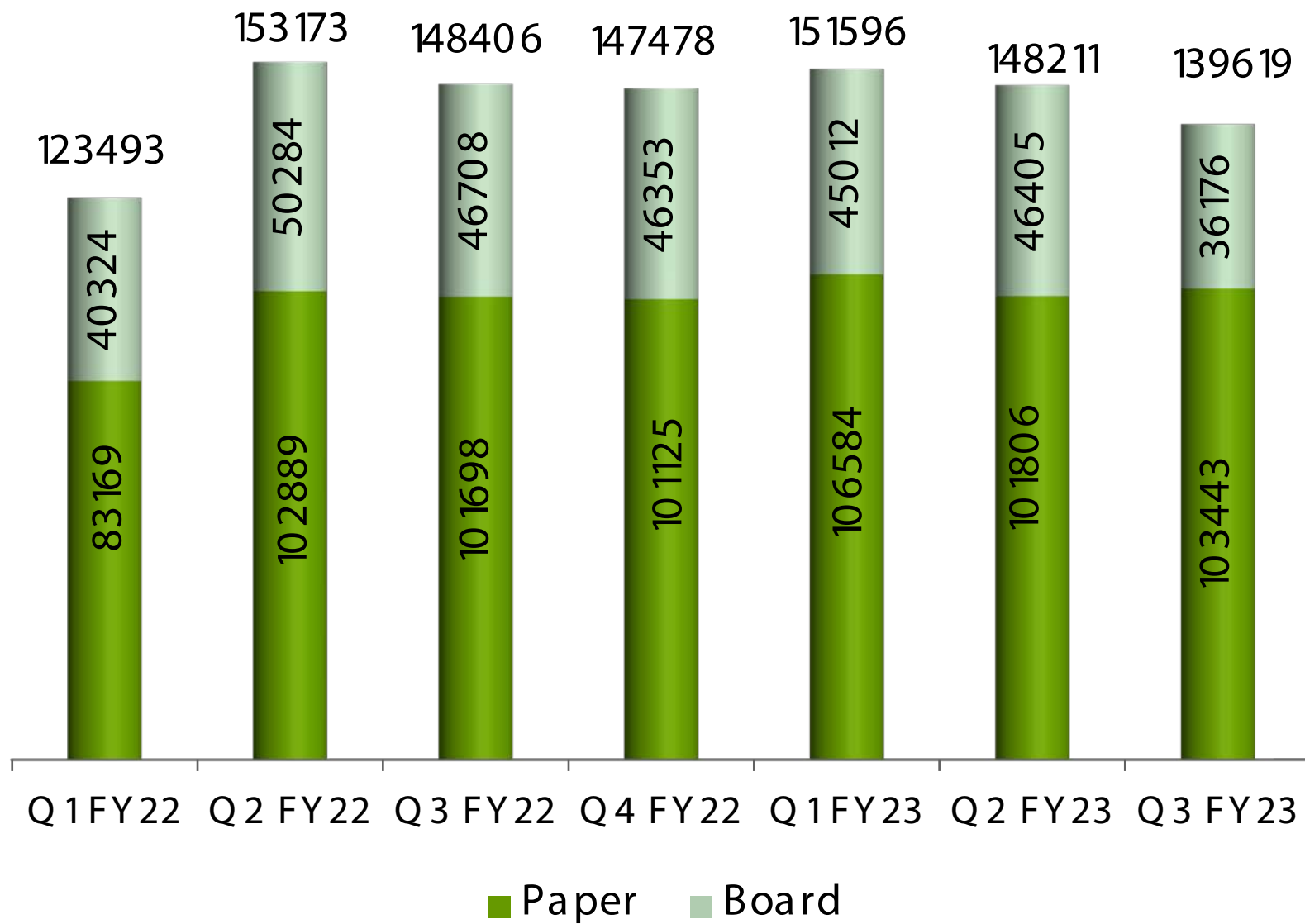
Particulars	UOM	Q3 FY23			9M 2022-23		
		2022-23	2021-22	Growth	2021-22	2020-21	Growth
Sales Volume	MT	138067	168423	-18%	430026	417070	3%
- Paper	"	102604	120797	-15%	303821	279439	9%
- Board	"	35463	47626	-26%	126205	137631	-8%
Total Revenue	Rs Cr	1263	1092	16%	3785	2681	41%
EBITDA	"	301	98	207%	760	281	171%
Cash profit	"	245	59	314%	634	161	294%
PBT	"	174	2	9925%	440	-12	Up by 39 fold
PAT	"	113	1	12349%	285	-8	Up by 36 fold
EBITDA Margin	%	24%	9%		20%	10%	
PBT Margin	%	14%	-		12%	-	
PAT Margin	%	9%	-		8%	-	



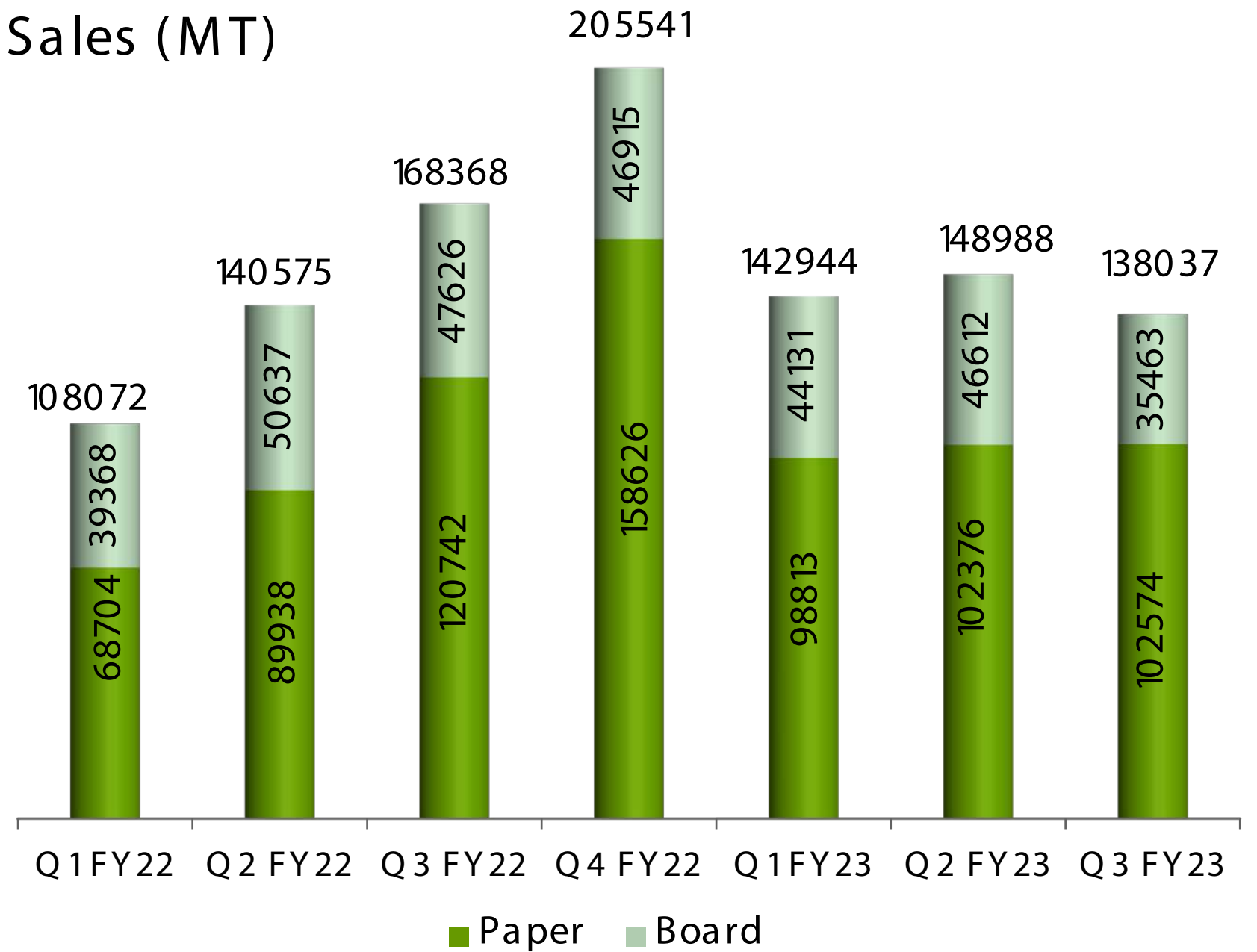
# Operational & Marketing – Performance



### Production (MT)

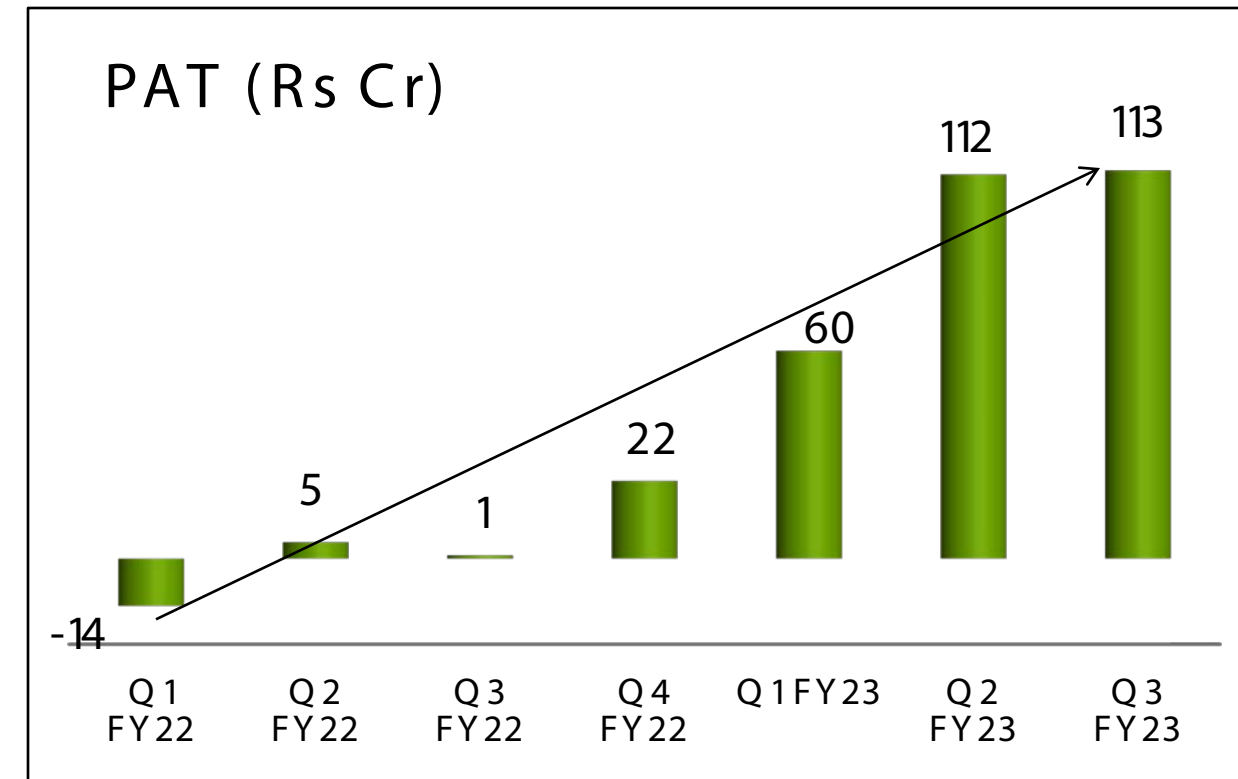
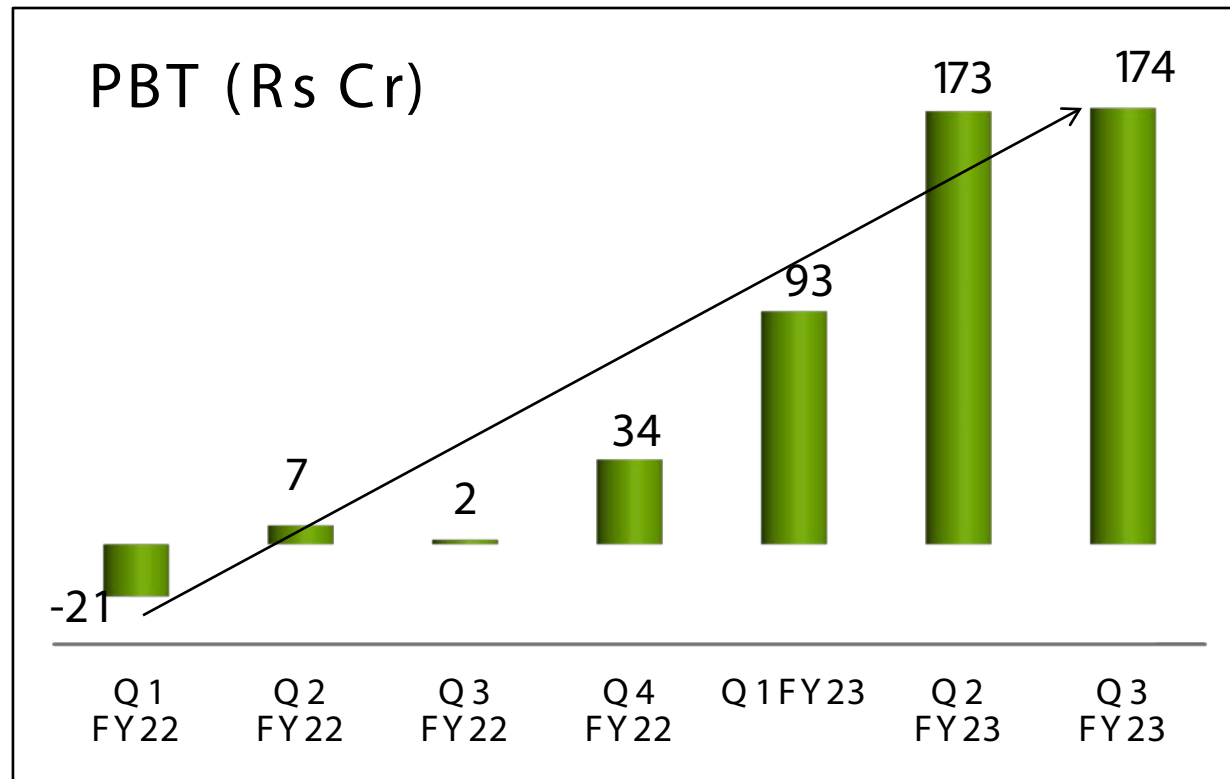
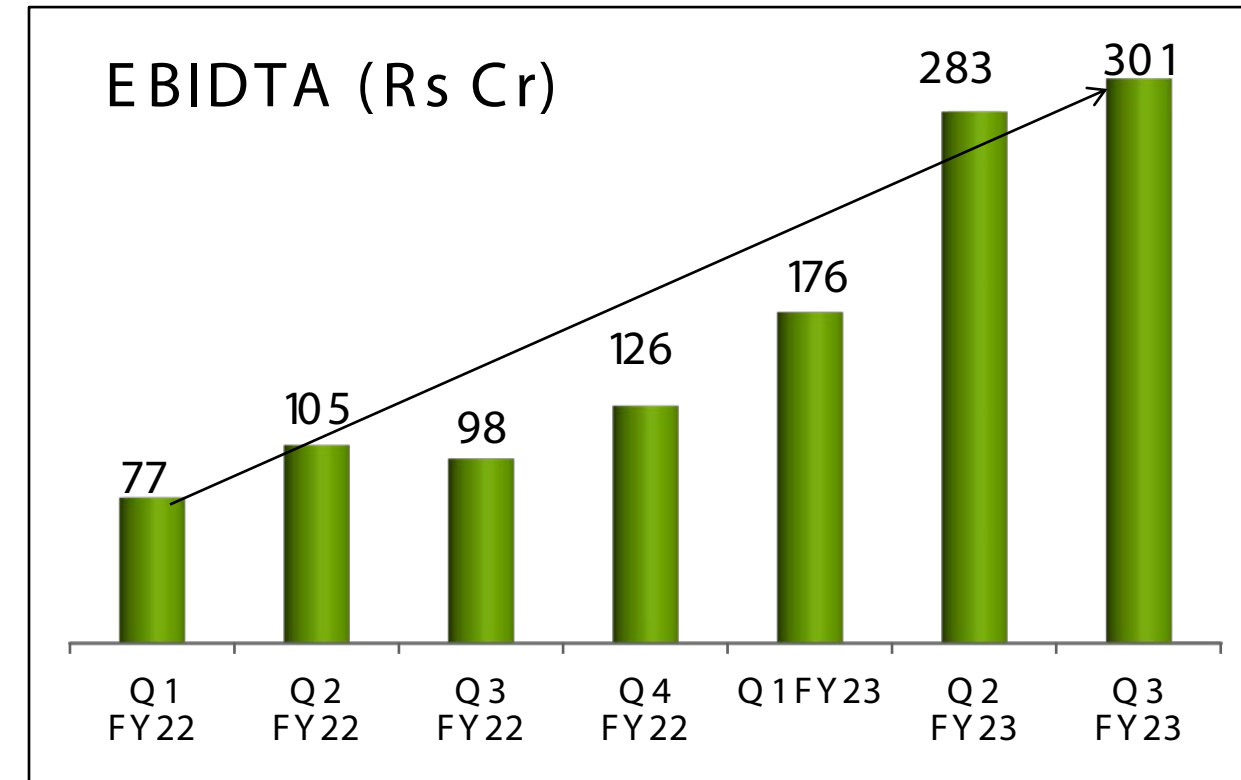
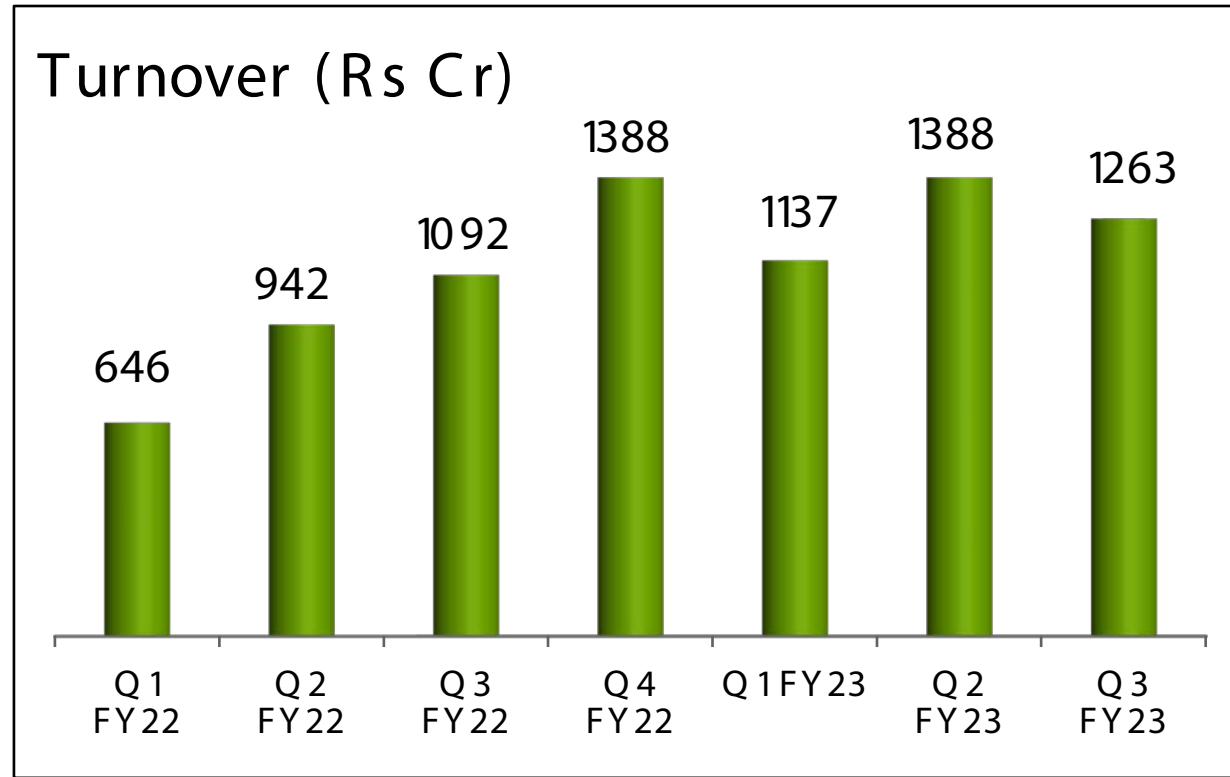


### Sales (MT)



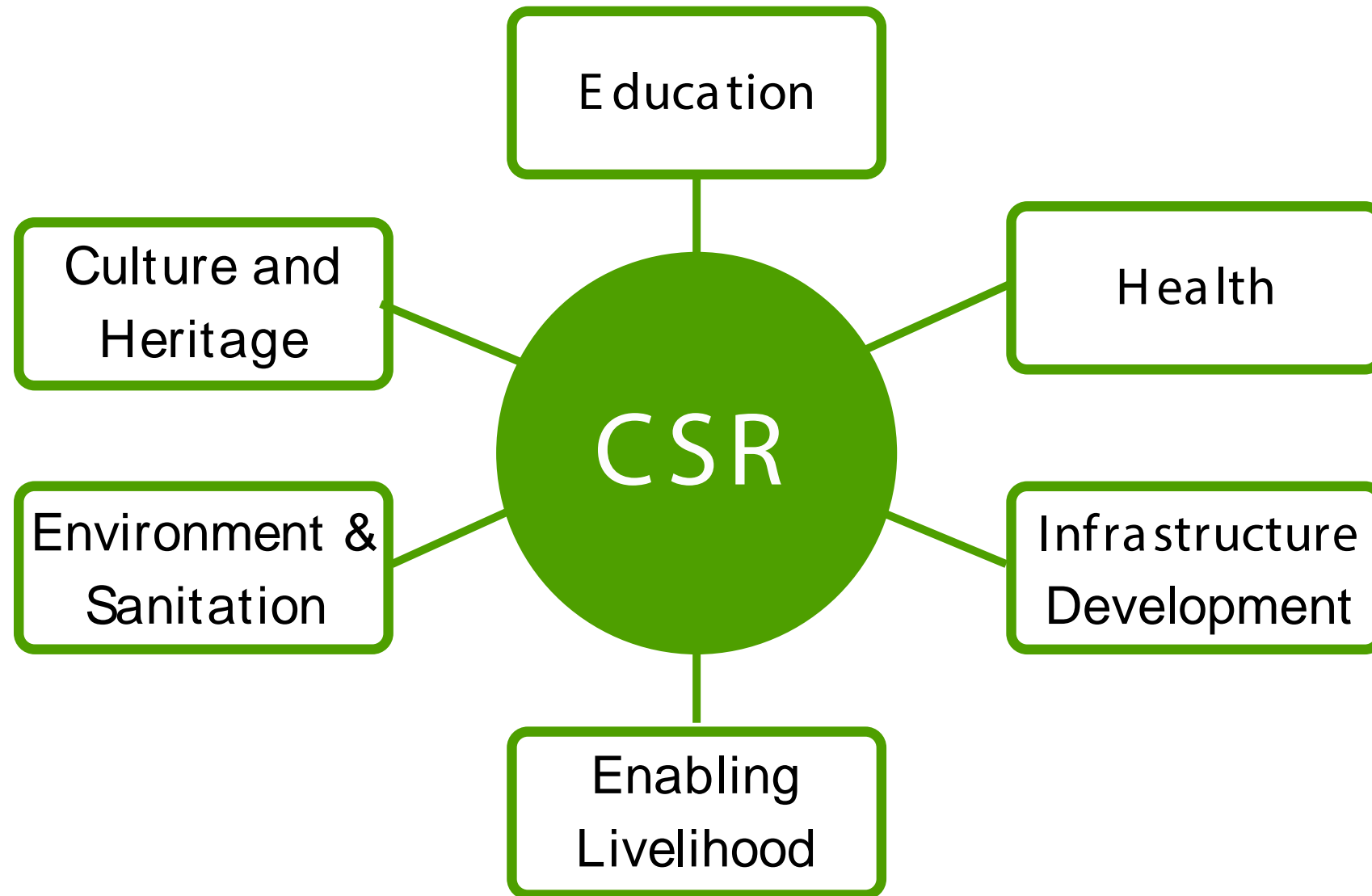


# Profitability





# CSR Initiatives



Since 2007, TNPL, as a responsible corporate citizen, has ingrained the philosophy of Corporate Social Responsibility deeply into its value system. The company is consistently taking up various community welfare initiatives for the benefit of the people living in the neighbouring villages.

The company is committed to spend 2% of the average profit before tax of the proceeding three years for its CSR activities. The company has spent Rs 1.70 Cr in 2021-22



Thank You