

### "TNPL - TRUSTED FOR QUALITY"

## TAMIL NADU NEWSPRINT AND PAPERS LIMITED

Regd. Office: 67, MOUNT ROAD, GUINDY, CHENNAI - 600 032. Web:www.tnpl.co.in

#### AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2012

# SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE YEAR ENDED 31ST MARCH 2012

Rs. in crore

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	Quarter Ended			Year E	ded			Quarter Ended		Year E	
Particulars	31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011		31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)	A) Primary Segments					
PART I						1 Segment Revenue					
1. Income from Operations						a) Paper	548.90	298.04	333.44	1469.81	1153.73
a) Net Sales/Income from Operations						b) Energy	59.24		52.66	240.29	
(Net of Excise Duty)	549.55	298.93	337.31	1486.60	1184.45	Sub-To	al <b>608.14</b>	354.13	386.10	1710.10	1338.81
b) Other Operating Income	13.63	8.76	7.42	36.32	24.05	Less: Inter Segment revenue	58.59	55.20	48.79	223.50	154.36
Total Income from Operations (Net) (a+b)	563.18	307.69	344.73	1522.92	1208.50	Net Sales / Income from Operations	549.55	298.93	337.31	1486.60	1184.45
2. Expenses						2 Segment Results (Profit (+) / Loss (-)					
a) Cost of Materials consumed	129.79	115.49	106.03	484.43	321.37	before tax and Interest)					
b) Purchase of stock in trade	1.97	2.02	3.82	21.08	13.89	a) Paper	61.77	18.74	42.53	175.01	209.46
c) Changes in Inventories of Finished goods,						b) Energy	(3.11)		(2.05)	3.90	
Work in progress and Stock in trade	112.57	(46.11)	(31.30)	(83.08)	(13.58)	Sub-To	al <b>58.66</b>	17.25	40.48	178.91	222.47
d) Employee Benefit Expenses	31.56	33.78	28.38	126.16	112.68	Less: i) Interest	33.82	39.36	21.29	141.27	44.24
e) Depreciation and Amortisation Expenses	42.30	45.09	38.72	169.05	123.37	ii) Other unallocable expenditure					
f) Power, Fuel and Water Charges	138.15	91.35	124.36		305.53	net of unallocable income	2.74		3.34	12.41	
g) Repairs and Maintenance	31.86	24.89	21.05	100.79	70.43	Add: Prior period / Exceptional Items	0.00		0.00	99.88	
h) Other Expenses	27.24	29.19	26.54	104.73	82.12	Profit from Ordinary Activities before Tax	22.10	1	15.85	125.11	164.99
Total Expenses	515.44	295.70	317.60	1372.49	1015.81	Extra ordinary item (net of tax expenses)	0.00	1	(0.07)	0.00	
3. Profit from Operations before Other Income ,	313.44	293.70	317.00	1372.49	1013.81	Tax Expenses	1.65		(3.77)	16.17	36.14
finance cost & exceptional items (1-2)	47.74	11.99	27.13	150.43	192.69	Profit After Tax	20.45	63.49	19.55	108.94	148.99
4. Other Income	8.18	2.13	10.01	16.07	16.54	S Capital Employed (Segment Assets -					
	0.10	2.13	10.01	16.07	10.54	Segment Liabilities)					
5. Profit from ordinary activities before finance	FF 03	1412	27.14	166.50	200.22	a) Paper	2772.63	1	2403.31	2772.63	
costs and exceptional items (3+4)	55.92		37.14	166.50	209.23	5/ 2.1.6.81	170.15		195.25	170.15	
6. Finance Costs	33.82	39.36	21.29	141.27	44.24	, , , , , , , , , , , , , , , , , , , ,	(824.08)	· · ·	(553.00)	(824.08)	(553.00)
7. Profit from ordinary activities after finance	22.42	(25.24)	45.05		45400	Total Capital Employed	2118.70	2547.93	2045.56	2118.70	2045.56
costs but before exceptional items (5-6)	22.10	(25.24)	15.85	25.23	164.99	(Excluding Mill Expansion Plan under construction)					
8. Exceptional Items	0.00	99.88	0.00	99.88	0.00	B) Secondary Segments					
9. Profit from Ordinary activities before tax (7+8)	22.10	74.64	15.85	125.11	164.99						
10.Tax expense	1.65	11.15	(3.77)	16.17	36.14	a. Paper		202.27	250.04		004.07
11. Net Profit from Ordinary activities after tax	20.45	63.49	19.62	108.94	128.85	India	466.82	1 1	269.94	1134.94	1
(9-10)						Rest of the World	82.08	94.77	63.50	334.87	259.36
12.Extraordinary Items (net of tax expenses)	0.00	0.00	(0.07)	0.00	20.14	Sub Total	548.90	1	333.44	1469.81	1153.73
13. Net Profit for the period (11 + 12)	20.45	63.49	19.55	108.94	148.99	b. Energy sold within India	59.24	56.09	52.66	240.29	185.08
14. Paid-up Share Capital				69.21	69.21		608.14	354.13	386.10	1710.10	
(Face value of share of Rs.10/-each)						Less: Inter-Segment Revenue	58.59	55.20	48.79	223.50	
15. Paid-up Debt Capital				109.72	144.44	Net Sales / Income from Operations	549.55	298.93	337.31	1486.60	1184.45
16. Reserve excluding Revaluation Reserve				901.31	846.41	AUDITED STATEMEN	T OF ASSETS AN	ID LIABILITIES			
17. Debenture Redemption Reserve				20.68	14.98	Particulars		Year E	nded	Year E	nded
(included in item 16 above)								31.03.	2012	31.03	.2011
18. Earnings per share (of Rs / Share)						1. EQUITY & LIABILITIES					
(not annualised)						1. Share Holders' Funds					
- Basic and Diluted EPS before Extra Ordinary Items	2.95	9.17	2.83		18.62				69.38		69.38
- Basic and Diluted EPS after Extra Ordinary Items	2.95	9.17	2.82	15.74	21.53				901.31		846.41
19. Debt Equity Ratio				1.19	1.18				970.69		915.79
20. Debt Service Coverage Ratio (DSCR)				1.13	2.51	2. Non Current Liabilities			050.00		027.72
21. Interest Service Coverage Ratio (ISCR)				3.08	8.20	a) Long - Term Borrowings			850.83		837.73
PART II						b) Deferred Tax Liabilities			269.76		249.61
A PARTICULARS OF SHAREHOLDING						c) Long-Term Provisions			74.34		64.49
1. Public Shareholdings						Sub- total - Non- Current Liabilities			1194.93		1151.83
a) Number of Shares	41957120	41957120	41957120	41957120	41957120				F02 44		406.24
b) Percentage of shareholding	60.62	60.62	60.62	60.62	60.62	a) Short - Term Borrowings			583.41 342.23		406.31 198.48
2. Promoters and Promoters Group Shareholding						b) Trade Payables c) Other Current Liabilities			409.37		340.51
a) Pledged/Encumbered						d) Short-Term Provisions			54.27		62.42
- Number of Shares	-	-	-	-	-	Sub-total - Current Liabilities			1389.28		1007.72
- Percentage of share (as % of the total						TOTAL - EQUITY AND	LIABILITIES		3554.90		3075.34
shareholding of promoter and promoter group)	-	-	-	-	-	B. ASSETS					
- Percentage of share (as % of the total	-	-	-	-	-	1.Non - Current Assets		İ			
share capital of the company						a) Fixed assets			2495.93		2293.42
b) Non-Encumbered						b) Non - Current Investments			1.14		1.14
- Number of Shares	27253480	27253480	27253480	27253480	27253480	c) Captive Plantations			17.95		13.19
- Percentage of share (as % of the total						d) Long - Term Loans & Advances			110.15		122.82
shareholding of promoter and promoter group)	100	100	100	100	100	Sub- total - Non-Current Assets			2625.17		2430.57
- Percentage of share (as % of the total						2. Current Assets					
share capital of the Company	39.38	39.38	39.38	39.38	39.38	a) Inventories			327.67		205.00
B INVESTOR COMPLAINTS - 3 Months ended 31st March					Numbers	b) Trade Receivables			363.90		205.85
						c) Cash & Cash Equivalents			19.74		12.22
Pending at the beginning of th quarter					NIL	d) Short - Term Loans & Advances			200.75 17.67		211.73 9.97
Received during the quarter					4	e) Other Current Assets Sub- total - Current Assets			929.73		644.77
Disposed of during the quarter					4	TOTAL - ASSETS			3554.90		3075.34
Remaining unresolved at the end of the quarter					NIL	101AL - A33L13			3334.30		3073.34
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### Note:

- 1)The above audited financial results were reviewed by the Audit Committee and approved by the Board of Directors on 29.05.2012.

  2) The Board of Directors have recommended a dividend of Rs. 5/- per share on the face value of Rs.10/- for the financial year 2011-12.
- 3) The Company has entered into Forward Contracts to hedge the future payables (imports) and future sales (exports). The mark to market notional loss on such contracts outstanding as on 31.03.2012 aggregating to Rs.7.52 Crore is recognised in the Hedge Reserve account in accordance with AS 30 to be dealt with in the financial statements in accordance with Generally Accepted Accounting Principles on the date on which the underlying transactions materialise.
- 4) (i) Pursuant to insertion of paragraph 46A in Accounting Standard 11 (AS-11) by the Companies (Accounting Standard) (Second Amendment) Rules, 2011 vide Notification GSR 913(E) & Notification No.GSR 914(E) dated 29-12-2011, issued by the Ministry of Corporate Affairs, Government of India, the Company has exercised the option of capitalizing the exchange losses on Long Term Foreign Currency Loans in relation to depreciable fixed assets with effect from 01-04-2011 and capitalized Rs.85.30 Crore. (ii) If the company had followed the earlier accounting policy of charging such exchange losses to Profit and Loss Account, the profit before tax would have been lower by Rs.99.89 Crore and the depreciation would have been lower by Rs.4.27 Crore.
- 5) Formula used for computation of coverage ratios: DSCR=Earning before Interest, depreciation and tax / (Interest & Finance charges + Long-term Principal repayment during the period) and ISCR = Earnings before interest, Depreciation and Tax / (Interest & Finance charges). Paid up Debt Capital represents listed Non-convertible Debentures
- 6) Wherever necessary, previous year's figures have been regrouped /restated to conform to current year's classification.
- 7) The accounts are subject to comments of the Comptroller & Auditor General of India U/sec.619(4) of the Companies Act, 1956

Place: Chennai - 32 Date: 29<sup>th</sup> May 2012

TNPL - Maker of bagasse based eco-friendly Paper

DIPR/617/DISPLAY/2012

For and on behalf of the board Dr. N SUNDARADEVAN, IAS CHAIRMAN